

AHA Salary Survey

As of December 31, 2011

AHA SALARY SURVEY 2011

	1	2	3	4	5	6	7	8	9	
	<i>Agriculture</i>		<i>Experiment Station</i>		<i>Academic Programs</i>		<i>Extension</i>		<i>Intn'l Agric.</i>	<i>School/College</i>
	<i>Main</i>	<i>Main</i>	<i>Avg.</i>	<i>Main</i>	<i>Avg.</i>	<i>Main</i>	<i>Avg.</i>	<i>Main</i>	<i>School/College</i>	
<i>Institute</i>	<i>Administrator</i>	<i>Administrator</i>	<i>Assoc/Asst/Dir</i>	<i>Administrator</i>	<i>Assoc/Asst/Dir</i>	<i>Administrator</i>	<i>Assoc/Asst/Dir</i>	<i>Administrator</i>	<i>of Forestry</i>	
									<i>Main Admin.</i>	
Univ. of Arkansas	\$240,000	\$180,300 (1)	\$132,500	\$213,892		\$190,250	\$137,414		\$129,000	
Auburn University	\$242,050	\$242,050	\$130,927	\$177,088	N/A	\$180,000	\$123,711	\$147,002	\$189,163	
Clemson University	\$249,407	\$200,723	N/A	\$255,000	\$156,861	\$174,000	\$100,045	N/A	N/A	
Univ. of Florida	\$285,000	\$193,788	\$152,024	\$215,000	\$165,582	\$215,000	\$142,354	\$114,620	\$194,102	
Univ. of Georgia	\$243,079	\$191,475	\$131,791	\$192,248	\$136,000	\$191,458	\$138,848	Vacant	N/A	
Univ. of Kentucky	\$224,951	\$207,300	\$105,967	\$166,000	N/A	\$181,426	\$128,349	\$127,181	N/A	
Louisiana State Univ.	\$286,882	\$203,541	\$169,197	\$159,619	\$107,592	\$203,541	\$169,197	\$171,767	\$158,918	
Mississippi State Univ.	\$242,000	\$234,000	\$158,342	See Main Admin	\$146,996	\$187,200	\$149,853	None	See Main Admin	
N. C. State Univ.	\$239,655	\$187,000	\$138,608	\$196,500	\$149,675	\$190,000	\$154,083		\$203,939	
Oklahoma State Univ.	\$267,804	\$175,776	\$154,296			\$174,108	\$150,372	\$182,457		
Univ. of Tennessee	\$270,000	\$196,100	\$155,925	\$176,800	\$145,000	\$192,920	\$158,501	N/A	N/A	
Texas A&M Univ.	\$300,001	\$210,000	\$164,130	\$225,000	\$138,337	\$240,000	\$153,667	\$203,507	N/A	
Virginia Tech	\$229,500	\$218,436	\$141,780	\$178,500	\$78,719	\$188,700	\$104,409		\$214,200	
Respondents	13	13	13	12	11	13	13	10	12	
Minimum	\$224,951	\$175,776	\$105,967	\$159,619	\$78,719	\$174,000	\$100,045	\$114,620	\$129,000	
Maximum	\$300,001	\$242,050	\$169,197	\$255,000	\$165,582	\$240,000	\$169,197	\$203,507	\$214,200	
Average	\$255,410	\$203,115	\$144,624	\$195,968	\$136,085	\$192,969	\$139,293	\$157,756	\$181,554	

(1) Interim

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AHA SALARY SURVEY 2011

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Department Head

<u>Institute</u>	<u>Ag Econ</u>	<u>Ag Educ</u>	<u>Ag Eng</u>	<u>Agronomy</u>	<u>Ani Sci</u>	<u>Dairy</u>	<u>Ento</u>	<u>Food Sci</u>	<u>Forestry</u>	<u>Biochem</u>	<u>Horticulture</u>
Univ. of Arkansas	\$174,250	\$134,924	\$199,592	\$142,800	\$145,000		\$144,759	\$170,000	\$129,000		\$142,434
Auburn University	\$147,858	\$72,645	\$157,519	\$151,931	\$164,898	See Ani Sci	\$148,501	\$156,648	\$189,163	\$209,898	\$128,839
Clemson University	N/A	\$172,000	See Ag Educ	See Ag Educ	\$103,501	See Ani Sci	See Educ	\$155,477	See Ag Educ	\$191,250	See Ag Educ
Univ. of Florida	\$165,600	\$157,335	\$156,444	\$165,000	\$169,947	See Ani Sci	\$161,406	\$136,918	\$194,102	\$176,704	\$139,865
Univ. of Georgia	\$170,850	Vacant	\$175,993	\$167,789	\$166,000		\$154,896	\$155,512			\$159,216
Univ. of Kentucky	\$140,000	N/A	\$162,000	\$139,100	\$141,487	N/A	\$154,292	\$107,759 (1)	\$148,100	N/A	\$144,100
Louisiana State Univ.	\$187,008	\$130,490		\$136,750	\$136,750		\$149,242	\$163,961	\$158,918		
Mississippi State Univ.	\$141,568	See Human Sci	\$152,000	See Plant Sci	\$96,752	See Ani Sci	\$152,880	\$105,149	\$140,400	See Ento	See Plant Sci
N. C. State Univ.	\$183,855	\$147,750	\$163,000	\$175,000	\$148,000	See Ani Sci	\$180,000	\$128,304	\$160,000	\$192,095	\$133,056
Oklahoma State Univ.	\$154,356	\$170,700	\$165,720		\$156,816		\$135,156				\$154,644
Univ. of Tennessee	\$148,732	N/A	\$149,620	N/A	\$147,700	N/A	\$144,098	\$148,926	\$155,845	N/A	N/A
Texas A&M Univ.	\$135,240	\$180,502	\$150,515	\$168,879	\$272,001	N/A	\$160,000	\$165,000	N/A	\$177,679	Vacant
Virginia Tech	\$187,425	\$174,881	\$180,540	\$173,400	\$178,500	\$156,229	\$187,425	\$153,000	\$154,370	\$153,000	\$115,019
Respondents	13	13	12	12	13	9	13	12	11	9	12
Minimum	\$135,240	\$72,645	\$149,620	\$136,750	\$96,752	\$156,229	\$135,156	\$105,149	\$129,000	\$153,000	\$115,019
Maximum	\$187,425	\$180,502	\$199,592	\$175,000	\$272,001	\$156,229	\$187,425	\$170,000	\$194,102	\$209,898	\$159,216
Average	\$161,395	\$149,025	\$164,813	\$157,850	\$155,950	\$156,229	\$156,055	\$145,555	\$158,878	\$183,438	\$139,647

(1) Interim

AHA SALARY SURVEY 2011

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<u>Institute</u>	<u>Department Head (Cont'd)</u>									
	<u>Plant Path</u>	<u>Plant Sci</u>	<u>Poultry Sci</u>	<u>Vet Sci</u>	<u>W'life & Fish.</u>	<u>Forest Products</u>	<u>Landscape Architecture</u>	<u>Crop Science</u>	<u>Comm & Leader Dev</u>	<u>Family Sciences</u>
Univ. of Arkansas	\$174,250		\$171,700							
Auburn University	See Ento	See Ento	See Food Sci	\$186,330	\$166,258					
Clemson University	See Ag Educ	See Ag Educ	See Ani Sci	See Ani Sci	See Ag Educ					
Univ. of Florida	\$185,000	\$148,968	See Ani Sci	N/A	\$130,000					
Univ. of Georgia	\$160,514		\$160,363							
Univ. of Kentucky	\$140,000	N/A	N/A	\$193,100	N/A		\$119,100		\$136,100	\$131,100
Louisiana State Univ.	\$142,000			\$142,624						
Mississippi State Univ.	See Ento	\$140,000	\$109,214	N/A	\$154,771	\$154,710	\$133,224			
N. C. State Univ.	\$163,500	\$172,268	\$150,500	N/A	\$136,512			Vacant		
Oklahoma State Univ.	See Ento	\$170,508								
Univ. of Tennessee	N/A	\$157,214	N/A	N/A	N/A					
Texas A&M Univ.	\$172,000	N/A	\$158,754	N/A	Vacant					
Virginia Tech	\$160,904			\$170,143	\$128,613					
Respondents	13	9	10	10	9	1	2	1	1	1
Minimum	\$140,000	\$140,000	\$109,214	\$142,624	\$128,613	\$154,710	\$119,100	\$,	\$136,100	\$131,100
Maximum	\$185,000	\$172,268	\$171,700	\$193,100	\$166,258	\$154,710	\$133,224	\$,	\$136,100	\$131,100
Average	\$162,271	\$157,792	\$150,106	\$173,049	\$143,231	\$154,710	\$126,162	#DIV/0!	\$136,100	\$131,100

AHA SALARY SURVEY 2011

<u>Institute</u>	<u>Department Head (Cont'd)</u>										
	<u>Nat Resource Ecology & Mgmt</u>	<u>Merch, Appa and Textiles</u>	<u>Microbiology</u>	<u>Genetics</u>	<u>Human Nutr Foods & Exer</u>	<u>Toxicology</u>	<u>Human Sciences</u>	<u>Biol Sci</u>	<u>Parks, Recr Tour Mgt</u>	<u>Soil & Water Mgt</u>	<u>Eco Sci & Mgt</u>
Univ. of Arkansas											
Auburn University											
Clemson University								\$110,094			
Univ. of Florida	\$132,687									\$203,529	
Univ. of Georgia											
Univ. of Kentucky		\$90,901									
Louisiana State Univ.											
Mississippi State Univ.							\$140,400				
N. C. State Univ.			\$128,600	\$200,000		\$151,462					
Oklahoma State Univ.	\$140,304										
Univ. of Tennessee											
Texas A&M Univ.								\$168,915			\$163,801
Virginia Tech					\$178,500						
Respondents	2	1	1	1	1	1	1	1	1	1	1
Minimum	\$132,687	\$90,901	\$128,600	\$200,000	\$178,500	\$151,462	\$140,400	\$110,094	\$168,915	\$203,529	\$163,801
Maximum	\$140,304	\$90,901	\$128,600	\$200,000	\$178,500	\$151,462	\$140,400	\$110,094	\$168,915	\$203,529	\$163,801
Average	\$136,496	\$90,901	\$128,600	\$200,000	\$178,500	\$151,462	\$140,400	\$110,094	\$168,915	\$203,529	\$163,801

AHA SALARY SURVEY 2011

	26	27	28	29	30	31	32	33	34	35	36	37	38	39
<i>Institute</i>	<i>Total</i>	<i>Average</i>	<i>Average</i>	<i>Average</i>	<i>Average</i>	<i>Median</i>	<i>Directors at Branch Stations</i>				<i>Superintendents at Branch Stations</i>			
	<i>Number</i>	<i>Assistant</i>	<i>Associate</i>	<i>Full</i>	<i>All</i>	<i>All</i>	<i>Number</i>	<i>Average</i>	<i>High</i>	<i>Low</i>	<i>Number</i>	<i>Average</i>	<i>High</i>	<i>Low</i>
<i>Faculty</i>	<i>Professors</i>	<i>Professors</i>	<i>Professors</i>	<i>Ranks</i>	<i>Ranks</i>	<i>Ranks</i>								
Univ. of Arkansas	203	\$73,998	\$82,847	\$111,366	\$96,400	\$96,159	4	\$126,875	\$140,000	\$117,800	7	\$65,464	\$77,669	\$52,889
Auburn University	187	\$75,953	\$91,005	\$116,881	\$102,605	\$96,046	N/A				13	\$74,592	\$91,988	\$60,315
Clemson University	149	\$70,186	\$76,905	\$101,887	\$82,206	\$81,772	3	\$110,717	\$116,150	\$100,000	N/A			
Univ. of Florida	439	\$79,732	\$89,333	\$121,984	\$99,090	\$88,577	12	\$154,024	\$215,902	\$124,000				
Univ. of Georgia	198	\$74,138	\$86,933	\$107,007	\$95,168	\$91,224	2	\$163,571	\$169,042	\$158,100	8	\$66,607	\$82,542	\$51,500
Univ. of Kentucky	243	\$74,818	\$85,375	\$109,859	\$93,843	\$91,428	2	\$136,400	\$145,872	\$126,927	4	\$56,496	\$66,650	\$47,084
Louisiana State Univ.	191	\$74,094	\$81,998	\$98,107	\$89,861	\$85,488	3	\$118,460	\$138,651	\$101,685				
Mississippi State Univ.	232	\$74,655	\$81,900	\$93,035	\$83,282	\$82,889	4	\$126,407	\$144,732	\$83,970	2	\$89,074	\$102,148	\$76,000
N. C. State Univ.	406	\$80,562	\$95,792	\$125,861	\$100,738	\$91,447	1	\$81,173	\$81,173	\$81,173	9	\$60,586	\$73,598	\$47,449
Oklahoma State Univ.	176	\$72,818	\$82,078	\$106,483	\$91,741	\$88,594					17	\$49,830	\$66,696	\$33,588
Univ. of Tennessee	167	\$74,803	\$88,616	\$110,151	\$92,203	\$92,749	9	\$110,279	\$128,176	\$86,000	N/A	N/A	N/A	N/A
Texas A&M Univ.	459	\$80,505	\$91,827	\$122,522	\$102,295	\$95,000	11	\$154,834	\$182,304	\$123,196	1	\$89,304		
Virginia Tech	324	\$90,582	\$101,747	\$127,427	\$108,053	\$102,957	5	\$114,832	\$123,468	\$102,000	3	\$73,642	\$84,709	\$61,202
Respondents	13	13	13	13	13	13	12	11	11	11	11	10	9	9
Minimum	149	\$70,186	\$76,905	\$93,035	\$82,206	\$81,772	1	\$81,173	\$81,173	\$81,173	1	\$49,830	\$66,650	\$33,588
Maximum	459	\$90,582	\$101,747	\$127,427	\$108,053	\$102,957	12	\$163,571	\$215,902	\$158,100	17	\$89,304	\$102,148	\$76,000
Average	259.5	\$76,680	\$87,412	\$111,736	\$95,191	\$91,102	5.1	\$127,052	\$144,134	\$109,532	7.1	\$69,511	\$80,750	\$53,753

AHA SALARY SURVEY 2011

<i>Institute</i>	40	41			42	43	Percent of salary state contributes toward retirement	State Appropriations FY 11/12		Local Funding
	<i>Avg. Salary of District or Area Directors</i>	<i>Extension Service Base Starting Salary of Agents</i>			<i>Avg. Salary of All Agents</i>			Including Benefits		Extension
		<i>B.S.</i>	<i>Masters</i>	<i>PhD</i>				<i>Experiment Stations</i>	<i>Service</i>	<i>Extension Services</i>
Univ. of Arkansas	\$96,714	\$30,000	\$38,000		\$51,420	up to 10%	\$36,452,440	\$31,069,696	\$2,912,879	
Auburn University	\$105,000	\$32,000	\$36,000	N/A	\$47,083	10.00%	\$31,183,951	\$32,476,409	\$2,554,361	
Clemson University	\$69,124	\$32,500	\$35,000	Negotiable	\$53,702	12.89%	\$12,079,789	\$12,731,840	\$3,136,070	
Univ. of Florida	\$130,552	\$35,000	\$42,000	\$46,000	\$48,822	7.20%	\$68,159,927	\$35,797,701	\$31,728,978	
Univ. of Georgia	\$98,937	\$36,000	\$40,000		\$51,639	10.28%	\$34,058,182	\$28,589,236	\$22,268,570	
Univ. of Kentucky	\$81,091	\$32,000	\$36,000	\$36,000	\$47,342	10.00%	\$30,535,334	\$29,527,516	\$50,315,737	
Louisiana State Univ.	N/A	\$34,000	\$38,000		\$52,517	8.00%	\$40,875,605	\$34,842,400	\$2,631,195	
Mississippi State Univ.	\$140,553	\$33,000	\$38,000	None	\$52,650	12.00%	\$21,365,833	\$27,369,914	\$2,938,743	
N. C. State Univ.	\$98,200	\$32,807	\$38,124	\$41,315	\$55,319	10.51%	\$60,072,015	\$40,997,109	\$27,164,257	
Oklahoma State Univ.	\$95,160	\$32,500	\$35,500	\$35,500	\$48,221	11.00%	\$26,137,061	\$28,567,750	\$6,866,558	
Univ. of Tennessee	\$97,435	\$28,561	\$32,500	N/A	\$46,119	10.00%	\$23,224,300	\$27,985,900	\$6,484,670	
Texas A&M Univ.	\$79,842	\$31,000	\$35,000	\$35,000	\$50,409	6.00%	\$67,746,326	\$61,628,920	\$41,366,975	
Virginia Tech	\$85,545	\$33,000	\$36,000	Negotiated	\$48,915	6.58%	\$30,413,533	\$30,337,165	\$5,212,000	
Respondents	13	13	13	10	13		13	13	13	
Minimum	\$69,124	\$28,561	\$32,500	\$35,000	\$46,119		\$12,079,789	\$12,731,840	\$2,554,361	
Maximum	\$140,553	\$36,000	\$42,000	\$46,000	\$55,319		\$68,159,927	\$61,628,920	\$50,315,737	
Average	\$98,179	\$32,490	\$36,933	\$38,763	\$50,320		\$37,100,330	\$32,455,504	\$15,813,923	