AHA Salary Survey

As of December 31, 2017

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	Agriculture Experiment Station			Academic	Programs	Extens	ion	Intn'l Agric.	School/College
	Main	Main	Avg.	Main	Avg.	Main	Avg.	Main	of Forestry
<u>Institute</u>	<u>Administrator</u>	<u>Administrator</u>	Assoc/Asst/Dir	<u>Administrator</u>	Assoc/Asst/Dir	<u>Administrator</u>	Assoc/Asst/Dir	<u>Administrator</u>	Main Admin.
Univ. of Arkansas	\$268,214	\$221,887	\$187,662	\$206,000		\$219,260	\$147,439		
Auburn University	\$202,010	See Main Admin	\$282,855	\$146,570	N/A	\$235,670	\$173,553	\$147,614	\$259,900
Clemson University	\$295,409	\$180,688	\$144,515	\$194,021	\$180,000	\$180,688	\$145,335	N/A	\$168,517
Univ. of Florida	\$343,324	\$249,690	\$154,153	\$249,815	\$156,530	\$249,869	\$161,706	\$101,500	\$200,000
Univ. of Georgia	\$288,722	\$220,000		\$221,639		\$190,299	\$148,475	\$173,542	\$216,429
Univ. of Kentucky	\$326,037	\$229,059	\$119,832	\$199,817	N/A	\$165,650 A	\$119,332	\$140,901	N/A
Louisiana State Univ.	\$325,600	\$183,980		See Main Admin	\$98,299		\$183,980		\$175,600
Mississippi State Univ.	\$267,458	\$265,696	\$181,190	See Experi Stat	\$169,143	\$204,092	\$179,400	None	See Experi Stat
N. C. State Univ.	\$311,422	\$239,955	\$171,872	\$217,000	\$169,990	\$217,000	\$167,025	\$81,796	\$267,372
Oklahoma State Univ.	\$288,330	\$210,000	\$200,000	\$187,440	\$123,739	\$209,160	\$165,376		
Univ. of Tennessee	\$335,300	\$235,953	\$196,183	\$220,151	\$192,638	\$226,900	\$169,865	\$106,090	N/A
Texas A&M Univ.	\$470,250	\$248,966	\$211,826	\$269,469	\$161,542	\$248,480	\$171,535	\$303,955	N/A
Virginia Tech	\$291,172	\$250,424	\$161,800	\$225,080	\$110,586	\$222,386	\$118,140	\$211,000	\$270,428
Respondents	13	13	11	13	11	12	13	10	11
Minimum	\$202,010	\$180,688	\$119,832	\$146,570	\$98,299	\$165,650	\$118,140	\$81,796	\$168,517
Maximum	\$470,250	\$265,696	\$282,855	\$269,469	\$192,638	\$249,869	\$183,980	\$303,955	\$270,428
Average	\$308,711	\$228,025	\$182,899	\$212,455	\$151,385	\$214,121	\$157,782	\$158,300	\$222,607

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Department Head													
<u>Institute</u>	Ag Econ	Ag Educ	<u>Ag Eng</u>	Agronomy	<u>Ani Sci</u>	Dairy	<u>Ento</u>	Food Sci	<u>Forestry</u>	<u>Biochem</u>	Horticulture	Plant Path	Plant Sci
Univ. of Arkansas	\$192,660	\$182,274	\$230,400	\$162,973	\$184,320		\$156,560	\$197,269	\$143,093		\$193,932		
Auburn University	\$164,430	\$149,040	\$185,580	\$182,850	\$186,830	See Ani Sci	\$167,620	\$184,750	\$259,900	\$174,600	\$185,050	See Ento	\$174,720
Clemson University			\$105,032		\$170,358			\$182,768			\$144,239		
Univ. of Florida	\$192,469	\$176,300	\$182,187	\$200,135	\$198,988		\$203,000	\$177,714	\$200,000	\$205,953	\$183,000	\$215,817	\$187,911
Univ. of Georgia	\$205,966	\$172,769	N/A	N/A	\$139,454	w/Ani Sci	\$179,142	\$193,262	N/A	N/A	\$185,202	\$185,615	N/A
Univ. of Kentucky	\$167,300	N/A	\$172,500	N/A	\$213,430	N/A	\$252,961	N/A	\$135,417 A	N/A	\$200,423	\$169,400	\$193,373
Louisiana State Univ.	\$159,651	\$155,951	\$147,587	\$153,617	\$190,924		\$154,500	\$164,799	\$175,600			\$157,458	
Mississippi State Univ.	\$190,000		\$189,795	See Plant Sci	\$160,284	See Ani Sci	\$160,198	\$152,243	\$164,180	See Ento	See Plant Sci	See Ento	\$157,048
N. C. State Univ.	\$191,000	\$164,100	\$191,000	\$196,026	\$190,490	w/Ani Sci	w/Pl Path	\$128,849	\$187,648	\$163,000	\$132,823	\$178,818	\$191,145
Oklahoma State Univ.	\$180,036	\$182,232	\$180,000		\$180,276		\$141,036			\$169,464	\$150,000		\$155,004
Univ. of Tennessee	\$179,786		\$166,183		\$181,847		\$167,165	\$165,852	\$185,942				\$168,290
Texas A&M Univ.	\$189,239	\$168,637	\$211,190	\$207,983	\$212,000	N/A	\$192,120	\$186,007	N/A	\$209,471	\$192,172	\$176,934	N/A
Virginia Tech	\$210,000	\$185,478	\$210,140	\$167,838	\$207,400	\$136,300	\$190,000	\$187,500	\$149,671	\$190,000	\$167,411	\$143,244	
Respondents	12	10	13	10	13	7	12	12	11	9	11	9	9
Minimum	\$159,651	\$149,040	\$105,032	\$153,617	\$139,454	\$136,300	\$141,036	\$128,849	\$135,417	\$163,000	\$132,823	\$143,244	\$155,004
Maximum	\$210,000	\$185,478	\$230,400	\$207,983	\$213,430	\$136,300	\$252,961	\$197,269	\$259,900	\$209,471	\$200,423	\$215,817	\$193,373
Average	\$185,211	\$170,753	\$180,966	\$181,632	\$185,892	\$136,300	\$178,573	\$174,638	\$177,939	\$185,415	\$173,425	\$175,327	\$175,356

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Department Head (Cont'd)						Department Head (Cont'd)									
<u>Institute</u>	Poultry Sci	Vet Sci	W'life & Fish.	Applied		Family, Youth, &	Nat Res&	Rec Park &	Ecosystem	Human Nutritior	Human/Family	Landscape (Comm & Leade	Soil &	Sustainable
				<u>Ecology</u>	Microbiology	Community Sci	<u>Enviro</u>	Tourism Sci	Sci & Mgt	Foods&Exerc	<u>Sciences</u>	Architecture [<u>Development</u>	Water Mgt	<u>Bioproducts</u>
Univ. of Arkansas	\$185,938														
Auburn University	\$186,440	\$314,220	\$202,950												
Clemson University															
Univ. of Florida		\$324,214	\$183,883		\$205,953	\$183,054	\$172,276							\$267,722	
Univ. of Georgia	\$179,142	N/A	N/A											\$202,281	
Univ. of Kentucky	N/A	\$220,002				\$158,033		\$152,428		\$156,700		\$170,300	\$173,600		
Louisiana State Univ.			\$175,600												
Mississippi State Univ.	\$155,822	N/A	\$155,602								\$164,374	\$151,424			\$155,212
N. C. State Univ.	\$190,000	N/A	\$187,648	\$165,000											
Oklahoma State Univ.							\$150,000								
Univ. of Tennessee															
Texas A&M Univ.	\$174,541	N/A	\$171,812					\$173,819	\$180,974						
Virginia Tech		\$173,501	\$167,263							\$209,500					
Respondents	7	8		1	1	2	2	2	1	2	1	2	1	2	
Minimum	\$155,822	\$173,501		\$165,000		\$158,033	\$150,000	\$152,428	\$180,974		\$164,374	\$151,424	\$173,600	\$202,281	\$155,212
Maximum	\$190,000	\$324,214	. ,	\$165,000	\$205,953	\$183,054	\$172,276	\$173,819	\$180,974		\$164,374	\$170,300	\$173,600	\$267,722	. ,
Average	\$178,647	\$257,984	\$177,823	\$165,000	\$205,953	\$170,544	\$161,138	\$163,124	\$180,974	\$183,100	\$164,374	\$160,862	\$173,600	\$235,002	\$155,212

	26	27	28	29	30	31	32	33	34	35	36	37	38	39
	Total Number	Average Assistant	Average Associate	Average Full	Average All	Median All		Directors at B	ranch Station	s	Sune	rintendents a	at Branch Sta	ntions
<u>Institute</u>	<u>Faculty</u>	<u>Professors</u>	Professors	<u>Professors</u>	<u>Ranks</u>	Ranks	Number	Average	<u>High</u>	Low	<u>Number</u>	Average	<u>High</u>	Low
Univ. of Arkansas	194	\$79,825	\$95,543	\$124,460	\$106,423	\$101,168	4	\$146,216	\$155,983	\$135,762	7	\$68,100	\$74,665	\$58,190
Auburn University	175	\$91,919	\$103,052	\$134,690	\$113,015	\$103,530	11	\$82,985	\$97,320	\$70,210	9	\$61,900	\$81,300	\$51,900
Clemson University	83	\$86,322	\$100,122	\$129,221	\$111,393	\$109,412	5	\$144,515	\$158,726	\$127,432	N/A			
Univ. of Florida	492	\$88,953	\$106,638	\$139,289	\$114,334	\$105,692		\$173,940	\$205,764	\$165,000				
Univ. of Georgia	264	\$102,939	\$108,703	\$133,537	\$118,607	\$112,500	2	\$166,562	\$182,270	\$150,854	10	\$79,888	\$122,694	\$63,468
Univ. of Kentucky	228	\$88,517	\$101,234	\$125,881	\$109,405	\$103,725	2	\$134,157	\$140,010	\$128,303	3	\$63,064	\$74,358	\$56,197
Louisiana State Univ.	136	\$87,124	\$93,336	\$112,791	\$101,353	\$124,000	4	\$120,550	\$143,765	\$91,329				
Mississippi State Univ.	245	\$83,584	\$97,408	\$111,901	\$96,337	\$93,733	4	\$154,006	\$161,920	\$150,000	2	\$106,156	\$123,870	\$88,442
N. C. State Univ.	276	\$90,858	\$104,487	\$134,098	\$117,689	\$114,000	1	\$110,751			8	\$69,243	\$93,098	\$50,753
Oklahoma State Univ.	160	\$79,975	\$90,931	\$120,700	\$104,793	\$101,436	1	\$149,994			21	\$52,044	\$73,104	\$36,312
Univ. of Tennessee	177	\$87,685	\$101,464	\$127,342	\$108,267	\$103,408	8	\$131,754	\$152,366	\$103,712	N/A			
Texas A&M Univ.	413	\$87,508	\$101,018	\$137,333	\$115,582	\$105,473	12	\$166,921	\$209,422	\$136,014				
Virginia Tech	378	\$106,054	\$125,314	\$151,882	\$130,719	\$121,433	8	\$128,352	\$144,200	\$108,410	3	\$90,196	\$100,600	\$71,987
Respondents	13	13	13	13	13	13	13	13	11	11	10	8	8	8
Minimum	83	\$79,825	\$90,931	\$111,901	\$96,337	\$93,733	1	\$82,985	\$97,320	\$70,210	2	\$52,044	\$73,104	\$36,312
Maximum	492	\$106,054	\$125,314	\$151,882	\$130,719	\$124,000	12	\$173,940	\$209,422	\$165,000	21	\$106,156	\$123,870	\$88,442
Average	247.8	\$89,328	\$102,250	\$129,471	\$111,378	\$107,655	5.7	\$139,285	\$159,250	\$124,275	7.9	\$73,824	\$92,961	\$59,656

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							State Appr	Local	
		Exter	nsion Service	!			FY 1	Funding	
	Avg. Salary of	В	ase Starting			Percent of salary	Including	FY 15/16	
	District or Area	Sa	lary of Agent	S	Avg. Salary of	state contributes	Experiment	Extension	Extension
<u>Institute</u>	<u>Directors</u>	<u>B.S.</u>	<u>Masters</u>	PhD	All Agents	toward retirement	<u>Stations</u>	<u>Service</u>	<u>Services</u>
Univ. of Arkansas	\$101,686	\$36,000	\$40,000		\$53,811	up to 10%	\$36,753,269	\$36,000,000	\$4,144,629
Auburn University	\$132,360	\$36,892	\$40,892	N/A	\$51,526	Tier 1 - 7.5% Tier 2 - 6%	\$31,524,293	\$37,439,303	\$2,258,222
Clemson University	\$86,832	\$36,000	\$38,000	Negoitated	\$56,300	12.89%	\$16,845,050	\$18,861,174	\$507,632
Univ. of Florida	\$143,561	\$40,000	\$47,000	\$54,000	\$67,821	8.10%	\$86,937,541	\$48,450,711	\$31,769,601
Univ. of Georgia	\$108,577	\$34,500	\$46,000	N/A	\$61,117	16.81%	\$45,107,031	\$39,842,725	\$28,685,845
Univ. of Kentucky	\$96,185	\$35,500	\$39,500	\$39,500	\$50,322	10.00%	\$32,962,931	\$33,991,121	\$24,734,200
Louisiana State Univ.	\$150,020	\$40,000	\$45,000		\$54,253	8.00%	\$25,255,233	\$20,845,174	\$4,025,706
Mississippi State Univ.	\$135,592	\$40,000	\$42,000	N/A	\$52,366	15.75%	\$22,568,946		\$29,198,086
N. C. State Univ.	\$100,804	\$35,000	\$40,000	\$45,000	\$48,282	17.13%	\$63,725,778	\$40,458,516	\$30,642,795
Oklahoma State Univ.	\$107,360	\$34,000	\$37,000	\$37,000	\$49,522	11.00%	\$21,492,455	\$23,453,570	\$7,827,719
Univ. of Tennessee	\$110,455	\$36,000	\$40,000	N/A	\$52,785	18.87%	\$29,161,888	\$35,701,417	\$7,767,079
Texas A&M Univ.	\$86,022	\$36,000	\$40,000	\$40,000	\$55,765	6.80%	\$69,050,029	\$66,106,590	\$47,990,753
Virginia Tech	\$91,662	\$33,000	\$36,000 1	Negoitated	\$53,366	13.49%	\$36,008,571	\$35,831,836	\$6,400,000
Respondents	13	13	13	11	13		13	12	13
Minimum	\$86,022	\$33,000	\$36,000	\$37,000	\$48,282		\$16,845,050	\$18,861,174	\$507,632
Maximum	\$150,020	\$40,000	\$47,000	\$54,000	\$67,821		\$86,937,541	\$66,106,590	\$47,990,753
Average	\$111,624	\$36,376	\$40,876	\$43,100	\$54,403		\$39,799,463	\$36,415,178	\$17,380,944