

Southern Administrative Heads
Salary Survey
As of December 31, 2020

College/Agency Administration

| Insitution | Agriculture | Experiment Station | | Academic Programs | | Extension | | International Programs | Forestry School/College |
|---------------------|---------------------|--------------------|------------------------------|--------------------|------------------------------|--------------------|------------------------------|------------------------|-------------------------|
| | Administrative Head | Main Administrator | Average Other Administrators | Main Administrator | Average Other Administrators | Main Administrator | Average Other Administrators | Main Administrator | Main Administrator |
| Auburn University | \$316,460 | | \$157,765 | \$157,010 | | \$265,430 | \$159,131 | | |
| Clemson University | \$290,000 | \$168,446 | | \$161,123 | | \$161,123 | \$63,754 | | |
| LSU Ag Center | \$335,368 | \$184,597 | | \$335,368 | | \$184,597 | | | \$180,868 |
| MS State University | \$275,817 | \$290,139 | \$201,847 | \$290,139 | \$192,878 | \$239,152 | \$189,375 | | \$290,139 |
| NC State University | \$323,879 | \$248,955 | \$139,326 | \$227,000 | \$146,000 | \$225,000 | \$136,366 | \$85,876 | \$264,000 |
| OK State University | \$302,100 | \$213,864 | \$203,680 | \$197,889 | \$157,500 | \$210,000 | \$176,342 | | |
| Texas A&M AgriLife | \$426,360 | \$426,360 | \$224,940 | \$195,736 | \$139,241 | \$220,000 | \$147,908 | \$307,754 | |
| Univ of Tennessee | \$356,900 | \$275,000 | \$206,034 | \$249,954 | \$214,682 | \$237,438 | \$144,279 | \$122,609 | |
| Univ of Arkansas | \$276,260 | \$242,050 | \$153,808 | \$262,050 | | \$240,000 | \$166,911 | | |
| Univ of Florida | \$375,000 | \$265,000 | \$162,206 | \$265,048 | \$152,804 | \$265,330 | \$194,018 | | \$212,196 |
| Univ of Georgia | \$270,000 | \$230,100 | \$164,500 | \$230,601 | \$199,382 | \$213,593 | \$157,125 | \$79,738 | \$224,573 |
| Univ of Kentucky | \$405,055 | \$219,307 | \$151,274 | \$195,600 | | \$265,000 | \$149,124 | | |
| Virginia Tech | \$326,917 | \$262,448 | \$170,000 | \$235,893 | | \$233,434 | \$122,058 | \$222,500 | \$305,125 |
| Minum | \$270,000 | \$168,446 | \$139,326 | \$157,010 | \$139,241 | \$161,123 | \$63,754 | \$79,738 | \$180,868 |
| Maximum | \$426,360 | \$426,360 | \$224,940 | \$335,368 | \$214,682 | \$265,430 | \$194,018 | \$307,754 | \$305,125 |
| Average | \$329,240 | \$252,189 | \$175,944 | \$231,032 | \$171,784 | \$227,700 | \$150,533 | \$163,695 | \$246,150 |

Department Heads

| Institution | Agricultural Economics/ Rural Sociology/ Agribusiness/ Environmental Economics | Agricultural Education/ Communication/ Community Sciences/ Human Sciences | Agricultural Engineering/ Biosystems Engineering/ Biological Engineering | Agronomy/ Crop Science/ Soil Science/ Environmental Science | Horticulture/ Landscape Architecture | Plant Sciences/ Microbiology | Plant Pathology/ Physiology | Entomology |
|---------------------|---|--|---|--|---|---|--|-------------------|
| Auburn University | \$200,000 | | \$198,810 | \$195,880 | \$191,480 | | \$170,000 | \$170,000 |
| Clemson University | \$145,845 | \$145,845 | \$145,845 | \$145,834 | \$145,834 | \$145,834 | \$145,834 | \$145,834 |
| LSU Ag Center | \$182,000 | \$160,629 | \$151,302 | \$158,226 | \$158,226 | | \$162,181 | \$159,136 |
| MS State University | \$198,095 | \$180,000 | \$200,000 | \$175,000 | \$159,213 | \$175,000 | \$175,000 | \$175,000 |
| NC State University | \$221,500 | \$187,141 | \$200,500 | \$203,026 | \$182,000 | \$165,000 | \$187,580 | |
| OK State University | \$165,000 | \$185,485 | \$183,600 | \$173,000 | \$157,000 | \$173,000 | \$150,816 | \$150,816 |
| Texas A&M AgriLife | \$152,858 | \$225,000 | \$270,622 | \$225,546 | \$199,445 | | \$183,627 | \$215,000 |
| Univ of Tennessee | \$161,800 | \$129,965 | \$172,087 | | | \$179,707 | \$173,699 | \$173,699 |
| Univ of Arkansas | \$185,000 | \$190,919 | \$234,249 | \$201,324 | \$208,992 | | \$149,234 | \$149,234 |
| Univ of Florida | \$193,057 | \$187,035 | \$193,654 | \$206,523 | \$188,504 | \$193,547 | \$228,978 | \$215,379 |
| Univ of Georgia | \$215,000 | \$161,238 | | \$201,000 | \$180,000 | | \$195,366 | \$191,020 |
| Univ of Kentucky | \$206,015 | \$179,729 | \$178,588 | \$192,388 | \$179,815 | \$192,388 | \$175,376 | \$261,880 |
| Virginia Tech | \$220,193 | \$200,000 | \$215,000 | \$196,000 | \$196,000 | | \$196,000 | \$199,335 |
| Minmum | \$145,845 | \$129,965 | \$145,845 | \$145,834 | \$145,834 | \$145,834 | \$145,834 | \$145,834 |
| Maximum | \$221,500 | \$225,000 | \$270,622 | \$225,546 | \$208,992 | \$193,547 | \$228,978 | \$261,880 |
| Average | \$188,182 | \$177,749 | \$195,355 | \$189,479 | \$178,876 | \$174,925 | \$176,438 | \$183,861 |

Department Heads (continued)

| Insitution | Animal Science | Dairy Science | Poultry Sciences | Veterinary Science | Food Science/ Biomedical Engineering/ Nutrition/ Bioprocessing | Biochemistry/ Biophysics/ Molecular Biology | Forestry/ Natural Resources | Wildlife/ Fisheries/ Aquaculture/ Ecology | Other Departments |
|---------------------|----------------|---------------|------------------|--------------------|--|--|-----------------------------------|--|---|
| Auburn University | \$201,310 | \$201,310 | \$187,350 | | \$187,350 | | | \$217,420 | |
| Clemson University | \$141,667 | \$141,667 | \$141,667 | \$141,667 | \$158,152 | | \$152,000 | | |
| LSU Ag Center | \$196,650 | | | | \$180,868 | | \$180,868 | \$180,868 | |
| MS State University | \$182,204 | \$182,204 | \$175,000 | | \$177,626 | \$175,000 | \$175,000 | \$175,000 | Sustainable Bioproducts \$175,000 |
| NC State University | \$205,990 | | \$195,500 | | \$177,160 | \$172,143 | \$201,884 | \$201,884 | Applied Ecology \$171,500 |
| OK State University | \$183,594 | | | | \$183,594 | \$180,000 | \$152,760 | \$152,760 | |
| Texas A&M AgriLife | \$271,555 | | \$167,784 | | \$173,808 | \$354,445 | | \$196,302 | Recreation Park and Tourism Sciences \$178,630 |
| Univ of Tennessee | \$222,815 | | | | \$222,815 | | \$169,100 | \$169,100 | |
| Univ of Arkansas | \$190,900 | | \$216,000 | | \$192,000 | | \$157,766 | | |
| Univ of Florida | \$212,196 | | | | \$197,977 | \$218,512 | \$182,793 | \$214,227 | Family Youth & Community Science / Soil & Water Science \$194,217 / \$195,000 |
| Univ of Georgia | \$184,100 | | \$192,198 | | \$158,420 | | | | |
| Univ of Kentucky | \$220,956 | | | \$227,777 | \$132,600 | | \$186,434 | | Retailing & Tourism Management / Family Sciences \$190,000 / \$162,503 |
| Virginia Tech | \$237,368 | \$237,368 | | \$200,631 | \$184,224 | \$199,335 | \$171,146 | \$181,504 | Human Nutrition, Foods & Exercise \$210,000 |
| Minimum | \$141,667 | \$141,667 | \$141,667 | \$141,667 | \$132,600 | \$172,143 | \$152,000 | \$152,760 | |
| Maximum | \$271,555 | \$237,368 | \$216,000 | \$227,777 | \$222,815 | \$354,445 | \$201,884 | \$217,420 | |
| Average | \$203,947 | \$190,637 | \$182,214 | \$190,025 | \$178,969 | \$216,573 | \$172,975 | \$187,674 | |

On Campus Faculty

| Insitution | Total Number | Average Salary | | | | Median Salary |
|---------------------|--------------|---------------------|---------------------|-----------|-----------|---------------|
| | All Faculty | Assistant Professor | Associate Professor | Professor | All Ranks | All Ranks |
| Auburn University | 111 | \$103,660 | \$113,720 | \$140,590 | \$121,710 | \$112,030 |
| Clemson University | 121 | \$95,999 | \$112,363 | \$137,119 | \$116,916 | \$113,037 |
| LSU Ag Center | 151 | \$83,822 | \$97,163 | \$117,927 | \$104,797 | \$98,468 |
| MS State University | 240 | \$89,375 | \$104,908 | \$120,427 | \$101,549 | \$97,517 |
| NC State University | 364 | \$90,310 | \$107,049 | \$125,924 | \$108,927 | \$106,196 |
| OK State University | 156 | \$83,904 | \$91,993 | \$122,831 | \$105,683 | \$100,058 |
| Texas A&M AgriLife | 390 | \$85,681 | \$97,769 | \$131,436 | \$112,550 | \$105,025 |
| Univ of Tennessee | 164 | \$90,188 | \$102,286 | \$134,776 | \$113,677 | \$109,269 |
| Univ of Arkansas | 89 | \$96,263 | \$104,420 | \$132,600 | \$120,472 | \$114,991 |
| Univ of Florida | 392 | \$100,761 | \$120,452 | \$162,199 | \$128,916 | \$119,123 |
| Univ of Georgia | 211 | \$91,592 | \$107,968 | \$136,964 | \$117,615 | \$109,250 |
| Univ of Kentucky | 222 | \$90,549 | \$104,052 | \$132,325 | \$114,134 | \$109,893 |
| Virginia Tech | 361 | \$114,277 | \$131,215 | \$153,860 | \$136,328 | \$127,072 |
| Minimum | 89 | \$83,822 | \$91,993 | \$117,927 | \$101,549 | \$97,517 |
| Maximum | 392 | \$114,277 | \$131,215 | \$162,199 | \$136,328 | \$127,072 |
| Average | 229 | \$93,568 | \$107,335 | \$134,537 | \$115,636 | \$109,379 |

Center/Station Directors and Superintendents

| Insitution | Center/Station Directors | | | | Center/Station Superintendents | | | |
|---------------------|--------------------------|----------------|-------------|------------|--------------------------------|----------------|-------------|------------|
| | Total number | Average Salary | High Salary | Low Salary | Total number | Average Salary | High Salary | Low Salary |
| Auburn University | 9 | \$72,280 | \$99,710 | \$72,300 | | | | |
| Clemson University | 9 | \$133,443 | \$180,688 | \$85,000 | | | | |
| LSU Ag Center | 5 | \$120,676 | \$147,863 | \$94,069 | | | | |
| MS State University | 4 | \$162,652 | \$163,475 | \$162,240 | 1 | \$95,659 | \$95,659 | \$95,659 |
| NC State University | 2 | \$164,486 | \$179,372 | \$150,000 | 6 | \$79,045 | \$94,958 | \$58,997 |
| OK State University | | | | | 20 | \$53,628 | \$74,567 | \$38,050 |
| Texas A&M AgriLife | 9 | \$190,781 | \$218,970 | \$156,978 | | | | |
| Univ of Tennessee | 9 | \$132,835 | \$160,990 | \$98,000 | | | | |
| Univ of Arkansas | 1 | \$196,112 | \$196,112 | \$196,112 | 7 | \$72,130 | \$82,960 | \$62,883 |
| Univ of Florida | 12 | \$181,309 | \$214,960 | \$170,000 | | | | |
| Univ of Georgia | 2 | \$156,150 | \$175,000 | \$137,299 | 6 | \$70,224 | \$103,746 | \$51,613 |
| Univ of Kentucky | 1 | \$114,000 | \$114,000 | \$114,000 | 3 | \$65,457 | \$76,982 | \$58,681 |
| Virginia Tech | 6 | \$126,912 | \$150,850 | \$114,300 | 4 | \$74,598 | \$83,090 | \$57,100 |
| Minimum | 1 | \$72,280 | \$99,710 | \$72,300 | 1 | \$53,628 | \$74,567 | \$38,050 |
| Maximum | 12 | \$196,112 | \$218,970 | \$196,112 | 20 | \$95,659 | \$103,746 | \$95,659 |
| Average | 6 | \$145,970 | \$166,833 | \$129,192 | 7 | \$72,963 | \$87,423 | \$60,426 |

Off Campus Extension Administrators and Agents

| Insitution | District/Area Directors/Administrators | | Extension Agents/Faculty Starting Salary | | | Average Salaty |
|---------------------|---|----------------|--|----------------|---------------------|----------------|
| | Total Number | Average Salary | Bachelor Degrees | Master Degrees | Doctoral Degrees | All Agents |
| Auburn University | | | \$39,151 | \$43,151 | | \$45,082 |
| Clemson University | 11 | \$93,362 | \$40,000 | \$45,000 | | \$63,754 |
| LSU Ag Center | 5 | \$152,447 | \$40,000 | \$45,000 | | \$57,387 |
| MS State University | 4 | \$162,652 | \$40,000 | \$42,000 | | \$53,295 |
| NC State University | 5 | \$104,805 | \$40,000 | \$45,000 | \$50,000 | \$52,619 |
| OK State University | 3 | \$111,236 | \$34,000 | \$37,000 | \$37,000 | \$50,289 |
| Texas A&M AgriLife | 10 | \$92,212 | \$41,000 | \$45,000 | \$45,000 | \$58,351 |
| Univ of Tennessee | 3 | \$121,645 | \$38,000 | \$42,000 | | \$52,366 |
| Univ of Arkansas | 3 | \$104,186 | \$36,000 | \$40,000 | | \$53,761 |
| Univ of Florida | 5 | \$154,013 | \$40,000 | \$47,000 | \$57,600 | \$71,186 |
| Univ of Georgia | 4 | \$123,007 | \$36,000 | \$47,000 | | \$56,619 |
| Univ of Kentucky | 7 | \$106,730 | \$35,500 | \$39,500 | \$39,500 | \$53,931 |
| Virginia Tech | 5 | \$97,951 | \$40,000 | \$43,000 | | \$57,242 |
| Minnum | 3 | \$92,212 | \$34,000 | \$37,000 | \$37,000 | \$45,082 |
| Maximum | 11 | \$162,652 | \$41,000 | \$47,000 | \$57,600 | \$71,186 |
| Average | 5 | \$118,687 | \$38,435 | \$43,127 | \$45,820 | \$55,837 |

Other Financial Information

| Insitution | Total FY 2019/2021 | | | |
|---------------------|--|---|------------------------------------|----------------------------------|
| | Percent Salary Contributed to Retirement by Employer | State Appropriations for Experiment Station | State Appropriations for Extension | County/Local Funds for Extension |
| Auburn University | 13.70 | \$33,681,139 | \$36,074,821 | \$2,312,500 |
| Clemson University | 5.00 | \$221,699,663 | \$21,969,611 | \$650,828 |
| LSU Ag Center | 8.00 | \$24,853,203 | \$16,546,171 | \$3,787,210 |
| MS State University | 17.40 | \$22,566,445 | \$30,189,497 | \$2,932,424 |
| NC State University | 23.10 | \$62,240,881 | \$42,663,991 | |
| OK State University | 11.00 | \$20,655,813 | \$22,471,369 | \$9,596,052 |
| Texas A&M AgriLife | 7.50 | \$70,403,639 | \$69,488,540 | \$45,286,886 |
| Univ of Tennessee | 19.66 | \$31,206,388 | \$38,387,017 | \$9,168,792 |
| Univ of Arkansas | 10.00 | \$36,844,021 | \$32,056,474 | \$4,560,963 |
| Univ of Florida | 10.00 | \$82,883,377 | \$48,927,820 | \$34,480,392 |
| Univ of Georgia | 19.06* | \$47,454,193 | \$44,205,415 | \$32,811,785 |
| Univ of Kentucky | 5.00 | \$32,237,463 | \$35,251,580 | \$35,724,300 |
| Virginia Tech | 14.46 | \$36,395,554 | \$36,594,818 | \$6,792,000 |
| Minmum | 5 | \$20,655,813 | \$16,546,171 | \$650,828 |
| Maximum | 23 | \$221,699,663 | \$69,488,540 | \$45,286,886 |
| Average | 12 | \$55,624,752 | \$36,525,163 | \$15,675,344 |

* UGA Optional Retirement 9.24%