

# **Southern Administrative Heads Salary and Other Metrics Survey**

**As of December 31, 2022**

**College/Agency Administration**

Insitution	Agriculture	Experiment Station		Academic Programs		Extension		International Programs	Forestry School/College
	Administrative Head	Main Administrator	Average Other Administrators	Main Administrator	Average Other Administrators	Main Administrator	Average Other Administrators	Main Administrator	Main Administrator
Auburn University	\$344,730	\$235,390	\$121,530	\$189,320		\$243,920	\$194,813		\$322,550
Clemson University	\$305,910	\$196,075		\$171,480		\$196,785	\$67,733		
LSU Ag Center	\$387,717	\$219,143		\$387,717		\$190,618			\$193,930
MS State University	\$319,800	\$286,000	\$202,800	\$286,000	\$205,199	\$254,936	\$245,016		\$275,600
NC State University	\$331,976	\$264,110	\$184,847	\$232,675		\$285,942	\$154,900	\$109,596	
OK State University	\$319,500	\$247,110	\$173,040	\$246,897	\$185,623	\$246,897	\$156,325	\$161,903	
Texas A&M AgriLife	\$424,996	\$304,937	\$246,550	\$212,029	\$167,162	\$285,600	\$173,633	\$316,249	
Univ of Arkansas	\$315,000	\$255,909	\$175,834	\$282,050		\$250,716	\$171,237		
Univ of Florida	\$400,000	\$283,868	\$200,153	\$283,919	\$141,169	\$278,100	\$188,838	\$256,058	\$227,304
Univ of Georgia	\$335,000	\$220,100	\$167,500	\$243,055	\$209,382	\$225,420	\$165,284	\$84,738	
Univ of Kentucky	\$437,945	\$212,000	\$168,478	\$225,598		\$281,112	\$159,626		
Univ of Tennessee	\$400,000	\$297,440	\$189,452	\$264,383	\$185,144	\$297,440	\$164,103	\$131,893	\$191,884
Virginia Tech	\$357,851	\$285,426	\$177,691	\$257,809		\$230,000	\$139,788	\$245,960	\$337,201
<b>Minmum</b>	\$305,910	\$196,075	\$121,530	\$171,480	\$141,169	\$190,618	\$67,733	\$84,738	\$191,884
<b>Maximum</b>	\$437,945	\$304,937	\$246,550	\$387,717	\$209,382	\$297,440	\$245,016	\$316,249	\$337,201
<b>Average</b>	\$360,033	\$254,424	\$182,534	\$252,533	\$182,280	\$251,345	\$165,108	\$186,628	\$258,078

### Department Heads

Institution	Agricultural Economics/ Rural Sociology/ Agribusiness/ Environmental Economics	Agricultural Education/ Communication / Community Sciences/ Human Sciences	Agricultural Engineering/ Biosystems Engineering/ Biological Engineering	Agronomy/ Crop Science/ Soil Science/ Environmental Science	Horticulture/ Landscape Architecture	Plant Sciences/ Microbiology	Plant Pathology/ Physiology	Entomology
Auburn University	\$222,740			\$160,372	\$213,250			\$185,190
Clemson University	\$185,414	\$185,414	\$185,414	\$185,400	\$185,400	\$185,400	\$185,400	\$185,400
LSU Ag Center	\$174,235	\$172,230	\$160,003	\$143,035	\$143,035		\$173,893	\$170,629
MS State University	\$228,000	\$191,879	\$215,251	\$188,343	\$169,721	\$188,343	\$186,548	\$186,548
NC State University	\$227,700	\$179,061	\$212,706	\$215,386	\$196,702	\$210,744	\$180,000	\$180,000
OK State University	\$190,591	\$202,811	\$199,282	\$200,000	\$191,066	\$200,000	\$177,204	\$177,204
Texas A&M AgriLife	\$297,105	\$234,090	\$209,000	\$233,846	\$236,286		\$147,684	\$223,686
Univ of Arkansas	\$213,690	\$198,256	\$252,735	\$204,000	\$219,802		\$188,700	\$188,700
Univ of Florida	\$207,207	\$203,575	\$218,147	\$222,000	\$203,840	\$238,614	\$244,102	\$210,000
Univ of Georgia	\$269,325	\$185,000		\$173,626	\$192,400		\$205,366	\$201,020
Univ of Kentucky	\$218,315	\$195,529	\$189,188	\$221,988	\$161,726	\$221,988	\$178,976	\$280,680
Univ of Tennessee	\$214,681	\$196,088	\$183,928	\$183,928		\$196,067	\$199,644	\$199,644
Virginia Tech	\$238,777	\$219,444	\$233,104	\$236,814	\$236,814	\$236,814	\$236,814	\$224,368
<b>Minum</b>	\$174,235	\$172,230	\$160,003	\$143,035	\$143,035	\$185,400	\$147,684	\$170,629
<b>Maximum</b>	\$297,105	\$234,090	\$252,735	\$236,814	\$236,814	\$238,614	\$244,102	\$280,680
<b>Average</b>	\$222,137	\$196,948	\$205,342	\$197,595	\$195,837	\$209,746	\$192,028	\$201,005

**Department Heads (continued)**

<b>Institution</b>	<b>Animal Science</b>	<b>Dairy Science</b>	<b>Poultry Sciences</b>	<b>Veterinary Science</b>	<b>Food Science/ Biomedical Engineering/ Nutrition/ Bioprocessing</b>	<b>Biochemistry/ Biophysics/ Molecular Biology</b>	<b>Forestry/ Natural Resources</b>	<b>Wildlife/ Fisheries/ Aquaculture/ Ecology</b>	<b>Other Departments</b>
Auburn University	\$217,940		\$202,820					\$242,130	
Clemson University	\$180,250	\$180,250	\$180,250	\$180,250	\$132,844		\$191,477	\$159,565	
LSU Ag Center	\$223,345				\$125,047		\$193,930	\$193,930	
MS State University	\$182,204	\$182,204	\$180,000		\$177,626	\$186,548	\$188,344	\$188,336	Sustainable Bioproducts 188,344
NC State University	\$218,335		\$200,388		\$191,654	\$191,475		\$171,500	
OK State University	\$235,750				\$235,750	\$195,058	\$166,218	\$166,218	
Texas A&M AgriLife	\$126,174		\$213,000		\$299,548	\$368,764		\$247,166	Rec, Park and Tourism Sciences 294,350
Univ of Arkansas	\$198,594	\$0	\$227,970	\$0	\$199,716	\$0	\$146,933		
Univ of Florida	\$225,119	\$225,119	\$0	\$0	\$210,033	\$0	\$227,304	\$227,274	Environmental Horticulture \$206,258 Family Youth and Community \$208,449
Univ of Georgia	\$196,600		\$202,198		\$239,400				Family Sciences \$152,503 Retailing & Tourism Mgmt \$205,300
Univ of Kentucky	\$228,800			\$202,332	\$143,720		\$197,534		
Univ of Tennessee	\$233,168				\$185,693		\$191,884	\$191,884	
Virginia Tech	\$257,367	\$257,367	\$257,367	\$237,375	\$211,500	\$180,605	\$185,556	\$209,746	Human Nutrition Foods & Exercise \$227,682
<b>Minmum</b>	\$126,174	\$0	\$0	\$0	\$125,047	\$0	\$146,933	\$159,565	
<b>Maximum</b>	\$257,367	\$257,367	\$257,367	\$237,375	\$299,548	\$368,764	\$227,304	\$247,166	
<b>Average</b>	\$209,511	\$168,988	\$184,888	\$123,991	\$196,044	\$160,350	\$187,687	\$199,775	

### Faculty FTEs

Institution	Instructional Tenure Track FTEs	Research Tenure Track FTEs	Extension Tenure Track FTEs	Instructional non-Tenure Track FTEs	Research non-Tenure Track FTEs	Extension non-Tenure Track FTEs
Auburn University	37.3	58.6	50.0	5.0	0.5	210.0
Clemson University	38.5	67.0	20.2	41.0		
LSU Ag Center		103.0	32.0		10.0	192.0
MS State University	72.5	65.7	21.8	16.8	40.1	198.3
NC State University	94.4	144.3	69.0	37.9	13.1	13.1
OK State University	68.4	68.5	31.1	13.4	33.0	21.6
Texas A&M AgriLife	257.0			81.0	116.0	197.0
Univ of Arkansas	25.0	24.0		49.0	71.0	255.0
Univ of Florida	44.2	108.0	39.3	46.8	49.6	348.0
Univ of Georgia	79.0	111.0	47.0	14.0	27.0	450.5
Univ of Kentucky	55.1	99.9	45.5	14.8	9.0	376.8
Univ of Tennessee	20.0	97.0	47.0	18.0	10.0	296.0
Virginia Tech	71.0	110.0	35.0	55.0	25.0	274.0
<b>Minimum</b>	20.0	24.0	20.2	5.0	0.5	13.1
<b>Maximum</b>	257.0	144.3	69.0	81.0	116.0	450.5
<b>Average</b>	71.9	88.1	39.8	32.7	33.7	236.0

### Salary by Rank

University Name	Assistant Professor	Associate Professor	Professor	Average Salary All Ranks	Median Salary All Ranks
Auburn University	\$102,726	\$129,333	\$148,076	\$125,390	\$121,140
Clemson University	\$103,216	\$117,245	\$149,727	\$127,661	\$123,197
LSU Ag Center	\$90,910	\$106,916	\$125,672	\$109,873	\$104,351
MS State University	\$99,001	\$108,760	\$129,077	\$112,279	\$105,694
NC State University	\$98,066	\$111,574	\$138,012	\$119,853	\$115,213
OK State University	\$89,124	\$97,880	\$126,988	\$109,528	\$104,048
Texas A&M AgriLife	\$94,030	\$105,395	\$141,791	\$123,603	\$114,566
Univ of Arkansas	\$70,430	\$96,817	\$140,730	\$106,190	\$95,127
Univ of Florida	\$95,824	\$114,936	\$147,689	\$118,112	\$108,948
Univ of Georgia	\$120,013	\$127,764	\$157,048	\$140,118	\$130,634
Univ of Kentucky	\$95,026	\$112,230	\$137,269	\$118,181	\$113,253
Univ of Tennessee	\$95,850	\$114,451	\$143,057	\$132,490	\$121,979
Virginia Tech	\$124,130	\$146,635	\$161,813	\$144,929	\$137,248
<b>Minmum</b>	\$70,430	\$96,817	\$125,672	\$106,190	\$95,127
<b>Maximum</b>	\$124,130	\$146,635	\$161,813	\$144,929	\$137,248
<b>Average</b>	\$98,334	\$114,610	\$142,073	\$122,170	\$115,031

**Center/Station Directors/Superintendents**

Institution	Center/Station Directors				Center/Station Superintendents			
	Total Number	Average Salary	High Salary	Low Salary	Total Number	Average Salary	High Salary	Low Salary
Auburn University	12	\$72,000	\$106,580	\$64,280				
Clemson University	6	\$177,190	\$193,600	\$163,761				
LSU Ag Center	5	\$129,123	\$160,081	\$100,862				
MS State University	4	\$182,959	\$200,000	\$174,268	1	\$103,275	\$103,275	\$103,275
NC State University	1	\$176,663	\$176,663	\$176,663	7	\$81,072	\$100,739	\$63,587
OK State University					19	\$56,278	\$77,283	\$39,977
Texas A&M AgriLife	12	\$167,093	\$227,810	\$111,933				
Univ of Arkansas	1	\$206,155	\$206,155	\$206,155	6	\$82,105	\$122,400	\$67,058
Univ of Florida	11	\$200,153	\$239,122	\$183,920				
Univ of Georgia					5	\$74,226	\$91,000	\$65,557
Univ of Kentucky	1	\$138,983	\$138,983	\$138,983	3	\$70,052	\$82,380	\$62,813
Univ of Tennessee	10	\$147,011	\$176,646	\$121,001	1		\$212,668	
Virginia Tech	6	\$144,626	\$171,200	\$120,000	4	\$83,570	\$95,714	\$61,300
<b>Minmum</b>	1	\$72,000	\$106,580	\$64,280	1	\$56,278	\$77,283	\$39,977
<b>Maximum</b>	12	\$206,155	\$239,122	\$206,155	19	\$103,275	\$212,668	\$103,275
<b>Average</b>	6	\$158,360	\$181,531	\$141,984	6	\$78,654	\$110,682	\$66,224

**Extension County-Based Personnel**

Institution	Multi-County District/Area Administrators	Average Salary of District/Area Administrators	Starting Salary of Agents w/ Bachelors	Starting Salary of Agents w/ Masters	Starting Salary of Agents w/ Doctors	Avg Single County Agent Salary	Avg Multi-County Agent Salary	Avg District/Area Agent Salary
Auburn University	2	\$118,425	\$43,000	\$47,000		\$56,746	\$60,182	
Clemson University	5	\$105,265	\$40,000	\$45,000		\$45,765	\$53,899	\$79,254
LSU Ag Center	5	\$164,498	\$40,000	\$45,000		\$59,598		
MS State University	4	\$139,549	\$46,250	\$48,250	\$49,250	\$61,129	\$79,601	\$86,872
NC State University	5	\$107,169	\$40,000	\$45,000	\$50,000	\$53,964	\$63,180	\$73,346
OK State University	3	\$118,142	\$36,000	\$40,000		\$43,676	\$56,560	\$75,890
Texas A&M Agrilife	12	\$96,405	\$41,000	\$45,000		\$59,518	\$57,505	\$92,506
Univ of Arkansas	3	\$106,150	\$36,000	\$40,000		\$55,810	\$80,215	
Univ of Florida	5	\$164,121	\$50,000	\$57,000	\$64,000	\$55,603	\$164,121	\$164,121
Univ of Georgia	4	\$125,683	\$42,000	\$52,000		\$61,529	\$64,646	\$84,631
Univ of Kentucky	15	\$98,212	\$41,500	\$46,000	\$46,000	\$59,041	\$44,990	
Univ of Tennessee	3	\$138,320	\$39,600	\$43,600	\$43,600	\$54,018		\$67,405
Virginia Tech	6	\$108,592	\$40,000	\$43,000		\$59,026	\$60,395	\$73,778
<b>Minmum</b>	2	\$96,405	\$36,000	\$40,000	\$43,600	\$43,676	\$44,990	\$67,405
<b>Maximum</b>	15	\$164,498	\$50,000	\$57,000	\$64,000	\$61,529	\$164,121	\$164,121
<b>Average</b>	6	\$122,349	\$41,181	\$45,912	\$50,570	\$55,802	\$71,390	\$88,645



**Appropriations and Expenditures**

Institution	Percent Salary Contributed to Retirement	Research/Experiment Station		Extension			Expenditures	
		State Appropriations	Federal Capacity Appropriations	State Appropriations	Federal Capacity Appropriations	County and Local Funds	Sponsored Research	Capacity Research
Auburn University	13.4	\$36,696,730	\$5,301,366	\$40,849,865	\$7,394,618	\$2,303,795	\$21,338,217	\$23,881,558
Clemson University		\$21,104,455	\$5,602,507	\$23,603,717	\$6,131,510	\$527,905	\$14,225,399	\$27,232,835
LSU Ag Center	8.0	\$37,837,926	\$4,778,815	\$28,460,661	\$5,490,541	\$3,954,500	\$18,635,415	\$24,684,456
MS State University	17.4	\$23,026,502	\$6,015,328	\$30,892,111	\$7,341,499	\$2,963,014	\$73,701,250	\$72,969,555
NC State University	24.0	\$56,566,161	\$9,010,452	\$43,562,308	\$12,449,632	\$42,159,799	\$85,490,656	\$72,827,817
OK State University	11.0	\$20,070,654	\$5,079,986	\$21,799,161	\$6,152,904	\$6,425,303	\$14,057,954	\$25,110,081
Texas A&M Agrilife	8.0	\$78,702,784	\$9,987,136	\$69,099,757	\$14,243,738	\$56,706,823	\$114,759,725	\$86,626,446
Univ of Arkansas	10.0	\$36,500,608	\$5,590,743	\$31,474,796	\$6,296,611	\$4,605,531	\$22,672,067	\$44,519,786
Univ of Florida	10.4	\$225,851,385	\$12,755,788	\$46,431,782	\$7,309,177	\$36,715,328	\$138,309,966	\$238,607,174
Univ of Georgia	20.0	\$45,239,244	\$6,469,863	\$42,060,401	\$8,497,513	\$57,096,027	\$52,539,555	\$58,075,693
Univ of Kentucky	10.0	\$30,525,380	\$7,490,258	\$31,941,741	\$9,755,677	\$85,935,105	\$43,451,652	\$39,448,883
Univ of Tennessee		\$32,602,388	\$7,182,650	\$42,391,515	\$11,247,580	\$10,293,775	\$24,192,029	\$43,501,475
Virginia Tech	14.5	\$39,578,207	\$6,541,392	\$40,388,021	\$7,829,435	\$7,341,487	\$46,058,364	\$49,916,818
<b>Minmum</b>	8	\$20,070,654	\$4,778,815	\$21,799,161	\$5,490,541	\$527,905	\$14,057,954	\$23,881,558
<b>Maximum</b>	24	\$225,851,385	\$12,755,788	\$69,099,757	\$14,243,738	\$85,935,105	\$138,309,966	\$238,607,174
<b>Average</b>	13	\$52,638,648	\$7,062,022	\$37,919,680	\$8,472,341	\$24,386,799	\$51,494,788	\$62,107,891

### Other Metrics

Institution	Peer Reviewed Publications	Graduate Students Enrolled in Fall Semester			
		In-Residence Master Degrees	On-Line Master Degrees	In-Residence PhD Degrees	On-Line PhD Degrees
Auburn University		224		114	
Clemson University	341	153	101	140	
LSU Ag Center		176		174	
MS State University	851	314	115	183	1
NC State University	1,372	490		211	
OK State University	349	233	25	139	
Texas A&M AgriLife	563	118		37	
Univ of Arkansas	504	157	58	85	
Univ of Florida		450	1,116	799	
Univ of Georgia	876	278	63	364	
Univ of Kentucky	573	159	62	134	
Univ of Tennessee	414	221	53	107	
Virginia Tech	577	163	147	294	
<b>Minum</b>	341	118	25	37	
<b>Maximum</b>	1,372	490	1,116	799	
<b>Average</b>	642	241	193	214	