

Southern Administrative Heads Salary and Other Metrics Survey

As of December 31, 2023

(Corrected Version)

College/Agency Administration

Insitution	Agriculture	Experiment Station		Academic Programs		Extension		International Programs	Forestry School/College
	Administrative Head	Main Administrator	Average Other Administrators	Main Administrator	Average Other Administrators	Main Administrator	Average Other Administrators	Main Administrator	Main Administrator
Auburn University	\$355,080		\$131,150	\$196,900		\$249,535	\$151,967		
Clemson University	\$312,028	\$205,879		\$195,000		\$206,624			
LSU Ag Center	\$404,006	\$226,949		\$404,006		\$222,308			\$201,687
MS State University	\$326,196	\$291,719	\$200,000	\$291,719	\$209,836	\$291,000	\$245,936		\$281,112
NC State University	\$335,000	\$274,674	\$191,774	\$201,884		\$297,380	\$190,872	\$113,980	\$291,274
OK State University	\$416,520	\$255,018	\$179,169	\$254,798	\$170,000	\$257,551	\$141,395		
Texas A&M Agrilife	\$445,855	\$325,460	\$208,109	\$221,832	\$157,715	\$324,478	\$192,020	\$337,043	
Univ of Arkansas	\$365,000	\$272,393	\$185,471	\$300,000	\$169,166	\$260,000	\$159,891		
Univ of Florida	\$336,241		\$199,395	\$292,436	\$179,451	\$286,443	\$208,831	\$262,459	\$234,123
Univ of Georgia	\$337,000	\$286,667	\$195,389	\$253,455	\$211,382	\$227,420	\$156,083	\$238,000	
Univ of Kentucky	\$537,945	\$217,600	\$175,538	\$250,598		\$308,421	\$178,537		
Univ of Tennessee	\$440,000	\$310,825	\$233,301	\$276,978	\$243,529	\$310,825	\$212,204	\$137,828	\$201,862
Virginia Tech	\$390,559	\$265,200	\$197,471	\$276,225		\$246,330	\$147,897	\$271,930	\$364,582
Minmum	\$312,028	\$205,879	\$131,150	\$195,000	\$157,715	\$206,624	\$141,395	\$113,980	\$201,687
Maximum	\$537,945	\$325,460	\$233,301	\$404,006	\$243,529	\$324,478	\$245,936	\$337,043	\$364,582
Average	\$384,725	\$266,580	\$190,615	\$262,756	\$191,583	\$268,332	\$180,512	\$226,873	\$262,440

Department Heads

Institution	Agricultural Economics/ Rural Sociology/ Agribusiness/ Environmental Economics	Agricultural Education/ Communication/ Community Sciences/ Human Sciences	Agricultural Engineering/ Biosystems Engineering/ Biological Engineering	Agronomy/ Crop Science/ Soil Science/ Environmental Science	Horticulture/ Landscape Architecture	Plant Sciences/ Microbiology	Plant Pathology/ Physiology	Entomology
Auburn University	\$231,650		\$234,320	\$195,000	\$221,780		\$190,750	\$190,750
Clemson University	\$197,466	\$197,466	\$197,466	\$197,451	\$197,451	\$197,451	\$197,451	\$197,451
LSU Ag Center	\$201,337	\$178,230	\$156,402	\$147,621	\$147,621		\$180,939	\$180,866
MS State University	\$232,560	\$195,717	\$222,176	\$192,110	\$173,115	\$192,110	\$186,548	\$186,548
NC State University	\$236,808	\$186,223	\$149,032	\$224,001	\$204,570	\$333,684	\$187,200	\$187,200
OK State University	\$196,309	\$208,745	\$204,610	\$186,345	\$190,618	\$208,200	\$191,058	\$191,058
Texas A&M AgriLife	\$306,255	\$241,890	\$220,250	\$243,920	\$243,686		\$225,500	\$231,161
Univ of Arkansas	\$217,964	\$207,131	\$235,000	\$208,080	\$224,199		\$192,474	\$192,474
Univ of Florida	\$214,459	\$208,664	\$224,691	\$225,330	\$214,032	\$248,755	\$212,500	\$217,350
Univ of Georgia	\$212,000	\$187,000		\$245,333	\$202,800		\$219,366	\$203,020
Univ of Kentucky	\$223,615	\$200,829	\$212,487	\$230,288	\$167,026		\$178,976	\$303,980
Univ of Tennessee	\$175,000	\$206,825	\$192,756			\$205,479		\$209,277
Virginia Tech	\$256,393	\$234,951	\$249,496	\$253,280	\$253,280	\$253,280	\$253,280	\$241,095
Minmum	\$175,000	\$178,230	\$149,032	\$147,621	\$147,621	\$192,110	\$178,976	\$180,866
Maximum	\$306,255	\$241,890	\$249,496	\$253,280	\$253,280	\$333,684	\$253,280	\$303,980
Average	\$223,217	\$204,473	\$208,224	\$212,397	\$203,348	\$234,137	\$201,337	\$210,172

Department Heads (continued)

Insitution	Animal Science	Dairy Science	Poultry Sciences	Veterinary Science	Food Science/ Biomedical Engineering/ Nutrition/ Bioprocessing	Biochemistry/ Biophysics/ Molecular Biology	Forestry/ Natural Resources	Wildlife/ Fisheries/ Aquaculture/ Ecology	Other Departments		
Auburn University	\$224,480		\$207,900					\$249,400			
Clemson University	\$187,460	\$187,460	\$187,460	\$187,460		\$225,480	\$199,136	\$199,136			
LSU Ag Center	\$237,732				\$134,003		\$201,687	\$201,687			
MS State University	\$210,000	\$210,000	\$183,600		\$177,626	\$186,548	\$192,111	\$192,100	Sustainable Bioproducts	192,111	
NC State University	\$227,068		\$200,200		\$199,320	\$199,134		\$175,000			
OK State University	\$243,294	\$243,294			\$243,294	\$200,910	\$177,703	\$177,703			
Texas A&M Agrilife	\$252,222		\$220,250		\$308,670	\$379,921		\$251,591	Hospitality, Hotel Man. & Tourism	\$306,350	
Univ of Arkansas	\$202,566		\$232,530		\$203,711		\$150,355				
Univ of Florida	\$231,873				\$206,000		\$234,123	\$232,956	Family, Youth, Consimer Science Environmental Horticulture Soil Water Science	\$214,702 \$213,522 \$206,610	
Univ of Georgia	\$198,600		\$23,800		\$242,667						
Univ of Kentucky	\$228,000			\$202,332	\$149,020		\$202,834		Family Sciences Retailing & Tourism Man.	\$181,236 \$120,062	
Univ of Tennessee	\$245,759				\$194,607		\$201,862				
Virginia Tech	\$276,891	\$276,891	\$276,891	\$267,231	\$229,255	\$235,000	\$197,784	\$228,917	Human Nutrition Foods & Exercise	\$242,028	
Minmum	\$187,460	\$187,460	\$23,800	\$187,460	\$134,003	\$186,548	\$150,355	\$175,000			
Maximum	\$276,891	\$276,891	\$276,891	\$267,231	\$308,670	\$379,921	\$234,123	\$251,591			
Average	\$228,150	\$229,411	\$191,579	\$219,008	\$208,016	\$237,832	\$195,288	\$212,054			

Faculty FTEs

Institution	Instructional Tenure Track FTEs	Research Tenure Track FTEs	Extension Tenure Track FTEs	Instructional non-Tenure Track FTEs	Research non-Tenure Track FTEs	Extension non-Tenure Track FTEs
Auburn University	34.4	64.6	28.9	4.0	4.0	2.0
Clemson University	96.0		1.0	43.0		
LSU Ag Center		117.0	36.0		12.0	205.0
MS State University	72.5	70.9	21.6	21.9	40.7	207.2
NC State University	134.3	130.4	55.5	35.8	12.5	258.9
OK State University	69.2	68.8	27.9	11.9	30.0	23.6
Texas A&M Agrilife	253.0	11.0		93.0	78.0	88.0
Univ of Arkansas	39.1	67.1	2.1	39.3	14.8	258.9
Univ of Florida	109.5	259.7	86.0	52.7	52.3	14.7
Univ of Georgia	80.0	111.0	51.0	25.0	21.0	501.0
Univ of Kentucky	45.4	95.7	41.3	13.3	4.7	384.8
Univ of Tennessee	35.5	90.5	50.8	18.0	11.0	9.0
Virginia Tech	74.1	112.4	33.7	66.2	22.8	279.7
Minnum	34.4	11.0	1.0	4.0	4.0	2.0
Maximum	253.0	259.7	86.0	93.0	78.0	501.0
Average	86.9	99.9	36.3	35.3	25.3	186.1

Salary by Rank

University Name	Assistant Professor	Associate Professor	Professor	Average Salary All Ranks	Median Salary All Ranks
Auburn University	\$110,895	\$127,755	\$155,689	\$127,753	\$122,520
Clemson University		\$122,889	\$164,380	\$147,977	\$146,927
LSU Ag Center	\$92,446	\$113,547	\$131,302	\$112,410	\$109,971
MS State University	\$99,414	\$112,273	\$131,763	\$114,483	\$108,536
NC State University	\$101,806	\$117,977	\$152,942	\$130,871	
OK State University	\$91,233	\$101,607	\$131,247	\$112,769	\$105,279
Texas A&M AgriLife	\$98,439	\$109,851	\$154,017	\$120,769	\$109,851
Univ of Arkansas	\$95,508	\$110,874	\$138,954	\$121,753	\$100,296
Univ of Florida	\$139,218	\$152,867	\$185,449	\$177,139	\$166,167
Univ of Georgia	\$125,142	\$135,820	\$160,091	\$143,672	\$134,059
Univ of Kentucky	\$94,805	\$115,155	\$142,437	\$120,828	\$116,480
Univ of Tennessee	\$90,834	\$108,838	\$149,832		\$119,843
Virginia Tech	\$128,966	\$152,807	\$173,408	\$154,641	\$146,361
Minimum	\$90,834	\$101,607	\$131,247	\$112,410	\$100,296
Maximum	\$139,218	\$152,867	\$185,449	\$177,139	\$166,167
Average	\$105,726	\$121,712	\$151,655	\$132,089	\$123,857

Center/Station Directors/Superintendents

Institution	Center/Station Directors				Center/Station Superintendents			
	Total Number	Average Salary	High Salary	Low Salary	Total Number	Average Salary	High Salary	Low Salary
Auburn University	13	\$70,338	\$74,090	\$66,300				
Clemson University	4	\$187,661	\$223,614	\$171,949				
LSU Ag Center	5	\$142,808	\$210,049	\$104,769				
MS State University	4	\$186,314	\$204,000	\$178,102	1	\$105,340	\$105,340	\$105,340
NC State University	1	\$183,730	\$183,730	\$183,730	4	\$75,817	\$82,552	\$66,130
OK State University					17	\$58,132	\$78,442	\$40,976
Texas A&M AgriLife	11	\$190,693	\$225,146	\$107,234				
Univ of Arkansas	1	\$210,279	\$210,279	\$210,279	5	\$72,499	\$88,039	\$64,161
Univ of Florida	12	\$199,395	\$247,491	\$186,679				
Univ of Georgia					6	\$77,014	\$93,000	\$68,762
Univ of Kentucky	1	\$146,883	\$146,883	\$146,883	3	\$71,899	\$84,522	\$64,483
Univ of Tennessee	9	\$149,900	\$174,964	\$127,531	1	\$80,000	\$80,000	\$80,000
Virginia Tech	6	\$153,279	\$171,462	\$127,092	4	\$88,710	\$101,708	\$64,770
Minnum	1	\$70,338	\$74,090	\$66,300	1	\$58,132	\$78,442	\$40,976
Maximum	13	\$210,279	\$247,491	\$210,279	17	\$105,340	\$105,340	\$105,340
Average	6	\$165,571	\$188,337	\$146,413	5	\$78,676	\$89,200	\$69,328

Extension County-Based Personnel

Institution	Multi-County District/Area Administrators	Average Salary of District/Area Administrators	Starting Salary of Agents w/ Bachelors	Starting Salary of Agents w/ Masters	Starting Salary of Agents w/ Doctors	Avg Single County Agent Salary	Avg Multi-County Agent Salary	Avg District/Area Agent Salary
Auburn University	7	\$113,007	\$43,860	\$47,860		\$55,275	\$59,733	
Clemson University	7	\$135,412	\$40,000	\$45,000				
LSU Ag Center	5	\$180,952	\$40,000	\$45,000		\$61,544		
MS State University	3	\$126,031	\$46,250	\$48,250	\$49,250	\$60,330	\$80,121	\$89,805
NC State University	5	\$109,418	\$40,000	\$45,000	\$50,000	\$55,722	\$58,957	\$76,555
OK State University	3	\$122,707	\$37,000	\$41,000		\$55,859	\$57,707	\$81,320
Texas A&M Agrilife	12	\$111,069	\$50,000	\$55,000		\$61,866	\$68,229	\$107,588
Univ of Arkansas	3	\$108,273	\$41,000	\$46,000		\$56,944		
Univ of Florida	53	\$79,467	\$50,000	\$57,000	\$64,000	\$70,169	\$75,441	\$101,630
Univ of Georgia	4	\$128,244	\$44,000	\$54,000		\$65,316	\$73,948	\$78,409
Univ of Kentucky	14	\$103,485	\$41,950	\$46,450	\$46,450	\$59,696	\$41,950	
Univ of Tennessee	2	\$138,320	\$42,000	\$46,000		\$55,967		
Virginia Tech	5	\$109,979	\$45,000	\$50,000		\$66,910	\$67,056	\$81,843
Minmum	2	\$79,467	\$37,000	\$41,000	\$46,450	\$55,275	\$41,950	\$76,555
Maximum	53	\$180,952	\$50,000	\$57,000	\$64,000	\$70,169	\$80,121	\$107,588
Average	9	\$120,490	\$43,158	\$48,197	\$52,425	\$60,467	\$64,794	\$88,164

Appropriations and Expenditures

Institution	Percent Salary Contributed to Retirement	Research/Experiment Station		Extension			Expenditures	
		State Appropriations	Federal Capacity Appropriations	State Appropriations	Federal Capacity Appropriations	County and Local Funds	Sponsored Research	Capacity Research
Auburn University	12.6	\$39,178,206	\$5,333,891	\$39,463,230	\$7,412,647	\$2,330,772	\$35,128,332	\$30,826,464
Clemson University	4.0	\$22,922,949	\$5,677,355	\$26,297,086	\$6,208,280	\$485,444	\$16,964,537	\$23,258,454
LSU Ag Center	8.0	\$46,861,893	\$4,666,904	\$27,821,614	\$5,446,654	\$3,508,098	\$55,401,093	\$53,326,452
MS State University	17.4	\$24,231,531	\$6,015,328	\$32,561,834	\$7,414,080	\$2,975,245	\$73,940,501	\$78,225,362
NC State University	24.0	\$57,020,753	\$10,299,258	\$43,386,472	\$12,592,890	\$15,765,563	\$93,666,322	\$76,291,835
OK State University	11.0	\$20,467,698	\$5,170,959	\$22,169,637	\$6,255,783	\$6,813,729	\$18,325,223	\$25,390,427
Texas A&M AgrLife	8.3	\$79,433,069	\$9,953,137	\$94,092,566	\$14,508,730	\$58,291,420	\$54,047,192	\$91,527,656
Univ of Arkansas	10.0	\$36,020,559	\$5,689,755	\$31,197,136	\$6,367,093	\$4,709,580	\$21,312,143	\$5,480,923
Univ of Florida	8.3	\$90,348,761	\$5,235,890	\$54,759,905	\$5,227,772	\$40,825,240	\$135,805,350	\$207,448,583
Univ of Georgia	20.0	\$52,755,528	\$7,816,847	\$49,137,811	\$8,652,030	\$43,329,557	\$58,355,045	\$56,995,029
Univ of Kentucky	10.0	\$33,590,616	\$7,492,563	\$37,842,744	\$9,755,677	\$79,866,522	\$40,938,124	\$37,274,575
Univ of Tennessee	9.0	\$34,286,088	\$9,592,408	\$44,897,517	\$9,447,475	\$11,052,435	\$21,934,031	\$27,426,546
Virginia Tech	14.5	\$44,357,399	\$6,637,363	\$53,352,569	\$7,939,350	\$7,547,355	\$53,623,482	\$99,934,789
Minmum	4	\$20,467,698	\$4,666,904	\$22,169,637	\$5,227,772	\$485,444	\$16,964,537	\$5,480,923
Maximum	24	\$90,348,761	\$10,299,258	\$94,092,566	\$14,508,730	\$79,866,522	\$135,805,350	\$207,448,583
Average	12	\$44,728,850	\$6,890,897	\$42,844,625	\$8,248,343	\$21,346,228	\$52,264,721	\$62,569,777

Other Metrics

Institution	Peer Reviewed Publications	Graduate Students Enrolled in Fall Semester			
		In-Residence Master Degrees	On-Line Master Degrees	In-Residence PhD Degrees	On-Line PhD Degrees
Auburn University	566	208	29	154	
Clemson University	372	46	18	20	
LSU Ag Center		176		184	
MS State University	851	300	98	174	4
NC State University	1166	431	97	371	
OK State University	713	236	37	152	
Texas A&M Agrilife	2518	382	70	711	16
Univ of Arkansas	511	157	56	94	
Univ of Florida	2088	436	1041	801	
Univ of Georgia	876	270	52	372	
Univ of Kentucky	515	176	68	109	
Univ of Tennessee	477	189	56	109	
Virginia Tech	642	165	156	294	
Minum	372	46	18	20	4
Maximum	2,518	436	1,041	801	16
Average	941	244	148	273	10